

RFP worksheet

Tape Library Selection Criteria

In a market with dozens of products to choose from, selecting the right tape solution can stymie even the most technically-savvy of consumers. From standalone drives to autoloaders to very large automated libraries, one of the challenges is knowing where to start, and which questions to ask. This worksheet is designed to help you consider potential tape solutions based on more than one hundred selection criteria and questions.

Fill in the the following tables as accurately as possible:

Current tape environment

Tape drives	Drive 1	Drive 2	Drive 3	Notes
Name/type of drive				
Number of drives				
Paths/channels				
Native data rate				
Max theoretical data rate ¹				
Compression rate				
Tape media	Media 1	Media 2	Media 3	Notes
Cartridge type				
Cartridge capacity				
Maximum theoretical capacity ²				
Tape libraries	Library 1	Library 2	Library 3	Notes
Type of library				
Number of libraries				
Cartridge slot capacity				
Cartridge slots in use				
Number of drives installed				
Number of drive slots available				

 $^{{}^{1}}$ Maximum theoretical data rate = number of drives x data rate



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76 Northeastern Blvd. Suite 29A

Nashua, NH 03062 Phone: 603.881.9031 Fax: 603.881.9035

www.datamobilitygroup.com

 $^{^{2}}$ Maximum theoretical capacity = number of cartridges **x** unit capacity



Current backup environment

Backup software	Product 1	Product 2	Product 3	Notes
Supported operating systems				
Number of servers				
Full backups -size (MBs) -number of cartridges -number of sets retained				
Incremental/differential backups -size (MBs) -number of cartridges -number of sets retained				
Backup elapsed time				
Service level agreements -Are service level agreements met?				
Restore time objectives				

Evaluating new tape drives

Drive specifications	Drive 1	Drive 2	Drive 3	Notes
Native/compressed data				
rate				
Buffer size				
Tape load time				
Average time to first search				
Average subsequent search times				
Maximum rewind time				
Compression				
Fibre channel support				
FICON support				
ESCON support				
SCSI support				
Emulation modes -3480,3590				
WORM support				



Evaluating new tape drives continued...

Drive specifications	Drive 1	Drive 2	Drive 3	Notes
Conversion				
-Can the new drives read				
existing cartridges?				
-Do you have to retain				
older tape drives to read				
existing cartridges?				
-Do you plan to convert				
older cartridges to newer				
cartridges?				
-If so, will this be				
done in-house? Hire				
professional services? What is the cost?				
Maintenance				
MTBF tape load/unload				
Head life				
Recommended vendor				
maintenance				
Spare parts -location				
Maintenance agreement				
-24x7?				
Proactive/predictive				
maintenance				

Evaluating new tape libraries

Library specifications	Library 1	Library 2	Library 3	Notes
Number of cartridge slots				
Total library capacity ³				
Number and type of drives supported				
Native throughput per hour (minimum/ maximum configurations)				
Number of mounts/ dismounts per hour				
Mail slots -how many?				

 $^{^{3}}$ Total library capacity = number of slots **x** cartridge capacity



Evaluating new tape libraries continued...

Library specifications	Library 1	Library 2	Library 3	Notes
Can library be extended?				
-additional capacity				
Library partitioning				
-Is it available?				
-How granular?				
Remote vaulting				
support				
-Is it supported? -Equipment required?				
Library management				
software				
-Local and remote				
support available?				
-Does it interface with				
ISV software?				
-Cost?				
Training				
-What is required?				
-What is the cost?				
Physical dimensions				
-height				
-width -depth				
Weight				
-Floor loading				
requirements				
Maintenance				
MTBF				
Installation and				
shipping costs				
-Are installation and				
shipping included in the				
cost?				
-How long will it take to				
install?				
-Any special shipping instructions required?				
-Special door clearances				
required?				
Redundant parts				
-Which parts are				
redundant?				
redundant?				



Evaluating new tape libraries continued...

Library specifications	Library 1	Library 2	Library 3	Notes
Recommended vendor maintenance			_	
-How often?				
-How much down time is				
required?				
-Are some parts hot-				
swappable?				
-How often are microcode				
changes available?				
-How long do the				
changes take?				
-Do microcode changes				
require the library to be				
offline?				
Spare parts				
-Where are they located?				
Maintenance agreement				
-What is the warranty				
period?				
-24x7? Other levels of				
maintenance?				
-What is the cost for				
maintenance?				
-Escalation procedures				
when problems occur				
-What problems are not included in the				
maintenance agreement?				
Call home-remote				
maintenance				
Proactive/predictive				
maintenance				

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Sizing the new backup environment

Backup environment	Responses	Notes
Full backups -Size (MBs) -Number cartridges per set -Number of sets retained -How many sets do you want retained in library? -Expected growth rate		
Incremental/differential backups -Size (MBs) -Number of cartridges -Number of sets retained -How many sets do you want retained in library? -Expected growth rate		
New service level agreements -Do new service level agreements have to be established?		
timeIf you need to improve the current elapsed time for backups, does the vendor have a tool to size the proper configuration to achieve that goal? -Will the vendor guarantee a certain level of performance? -What will be the penalties if that performance level is not met?		
Restore time objectives -What are the new restore time objectives? -Does the vendor have a tool to predict restore times? -Will the vendor guarantee a certain level of restore time?		



Sizing a space management environment (HSM)

Space mgmt environment	Responses	Notes
If you are planning to implement space management -What will be the policies established? -What data will be under control of space management? -What is the average size of the data that will be under its control? -How often will data be migrated? -Expected growth rate		
-Does the vendor have a tool to help size this environment? -How many additional drives are required to support this environment? -How many additional cartridges are required to support this environment? -Is there a cost for the tool? -Are professional services available to set up the environment? -What is the cost of their services?		

Sizing an archive environment

Archive environment	Responses	Notes
If you are planning to		
archive emails		
-What is the average size		
of an email message?		
-How many employees?		
-What is the avg number		
of emails an employee		
receives in a year?		



Sizing an archive environment continued...

Archive environment	Responses		Notes	
-How long do you need to				
retain the emails?				
-Expected growth rate?				
If you are planning to				
archive other objects -What types of objects?				
-Size (MBs)				
-What is the average size				
-How many are there?				
-Retained for how long?				
-Expected growth rate?				
Does the vendor have				
a tool to help size this environment?				
-Cost for the tool?				
-Are professional services				
available to set up the				
environment?				
-What is the cost of their				
services?				
What is the target media				
for archival information?				
-What is the vendor's estimated useful life for				
the media?				
How long will the				
vendor support the drive				
and media?				
-What is the future				
roadmap for the drive or media?				
-Will newer drives be able				
to read older media?				
Space-saving tools ⁴	Product 1	Product 2	Product 3	Notes
-What are the hardware/				1,3005
software requirements?				
-OS compatibility				
-What is the cost?				
-What is the projected				
storage savings?				

⁴There are many tools on the market that will reduce content space consumption using a variety of methods. These tools, for example, will only store one occurrence of an object, say a PowerPoint presentation, and reference the object multiple times rather than create multiple space-consuming copies. Tools may be software-based, hardware-based, or a combination of the two (e.g., an appliance).