

GETTING INTO SECURITY

Traditional IT companies have been scooping up some big information security vendors in the last 15 months. Below is a sample of those acquisitions.

Company	Date	Acquisition	What they bring	How much
BT www.bt.com	10-25-06	Counterpane	Managed network security services	\$20 million
Cisco Systems www.cisco.com	02-21-07	Reactivity	XML gateway security	\$135 million
	01-04-07	IronPort	Messaging security appliances	\$830 million
EMC www.emc.com	08-09-07	Tablus	Data leak prevention	Not announced
	06-04-07	Verid	Knowledge-based consumer authentication technology	Not announced
	02-06-07	Valyd Software	Database and file encryption	Not announced
	09-18-06	Network Intelligence	Security and event management	\$170 million
	06-29-06	RSA Security	Authentication, encryption, access management, fraud prevention	\$2.1 billion
Google www.google.com	07-10-07	Postini	On-demand Web security	\$625 million
	05-29-07	GreenBorder	Antimalware, browser security	Not announced
HP www.hp.com	06-19-07	SPI Dynamics	Web application security	Not announced
IBM www.ibm.com	06-06-07	Watchfire	Web application security	Not announced
	12-05-06	Consul Risk Management	Risk and compliance management	Not announced
	08-23-06	Internet Security Systems	Network security	\$1.3 billion
Novell www.novell.com	08-13-07	Senforce	Endpoint security management	Not announced
Oracle www.oracle.com	07-19-06	Bharosa	Online tracking, authentication software	Not announced
Verizon www.verizon.com	05-14-07	Cybertrust	Security services provider	Not announced