



What is SD-WAN? SD-WAN explained

April 2023

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Software-defined WAN is a technology that uses software-defined networking concepts to distribute network traffic across a wide area network, or WAN.

Enterprises and organizations have adopted SD-WAN as a cost-effective way to connect branch offices to their own data centers and to SaaS- and cloud-based applications. SD-WAN provides automation, centralization and flexibility, which creates a more agile [WAN](#) environment for midsize and large businesses.

This comprehensive guide explores the benefits and challenges of SD-WAN, use cases, deployment strategies and how to buy the technology.

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What is SD-WAN? Software-defined WAN explained

JENNIFER ENGLISH, SENIOR SITE EDITOR

HOW DOES SD-WAN WORK?

SD-WAN architecture creates a virtual overlay that abstracts underlying private or public WAN connections, such as Multiprotocol Label Switching ([MPLS](#)), internet broadband, fiber, wireless or LTE. This overlay enables enterprises to keep their existing WAN links, while the SD-WAN centralizes network control and enables real-time application traffic management over the links.

A centralized controller manages the SD-WAN. The controller is typically a software client that directs data flows between two points and distributes network and security policies to all connected devices. The controller enables IT staff to program network edge devices with low- or zero-touch provisioning (ZTP). It also minimizes the need for network engineers to manually configure routers in branch locations.

Providers typically offer SD-WAN based on one of two types: overlay SD-WAN, or as a managed service.

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With an overlay SD-WAN, a vendor provides the customer with a network edge device that contains the software necessary to run the SD-WAN technology. For deployment, customers plug their WAN links into the device, which automatically configures with the network. Managed SD-WAN enables customers to access the provider's network without owning or managing it themselves.

Despite the differences among SD-WAN options, most deployments have the following capabilities in common:

- Virtualization of the WAN connection.
- Centralized policy oversight.
- Orchestration.
- The ability to manage traffic dynamically.

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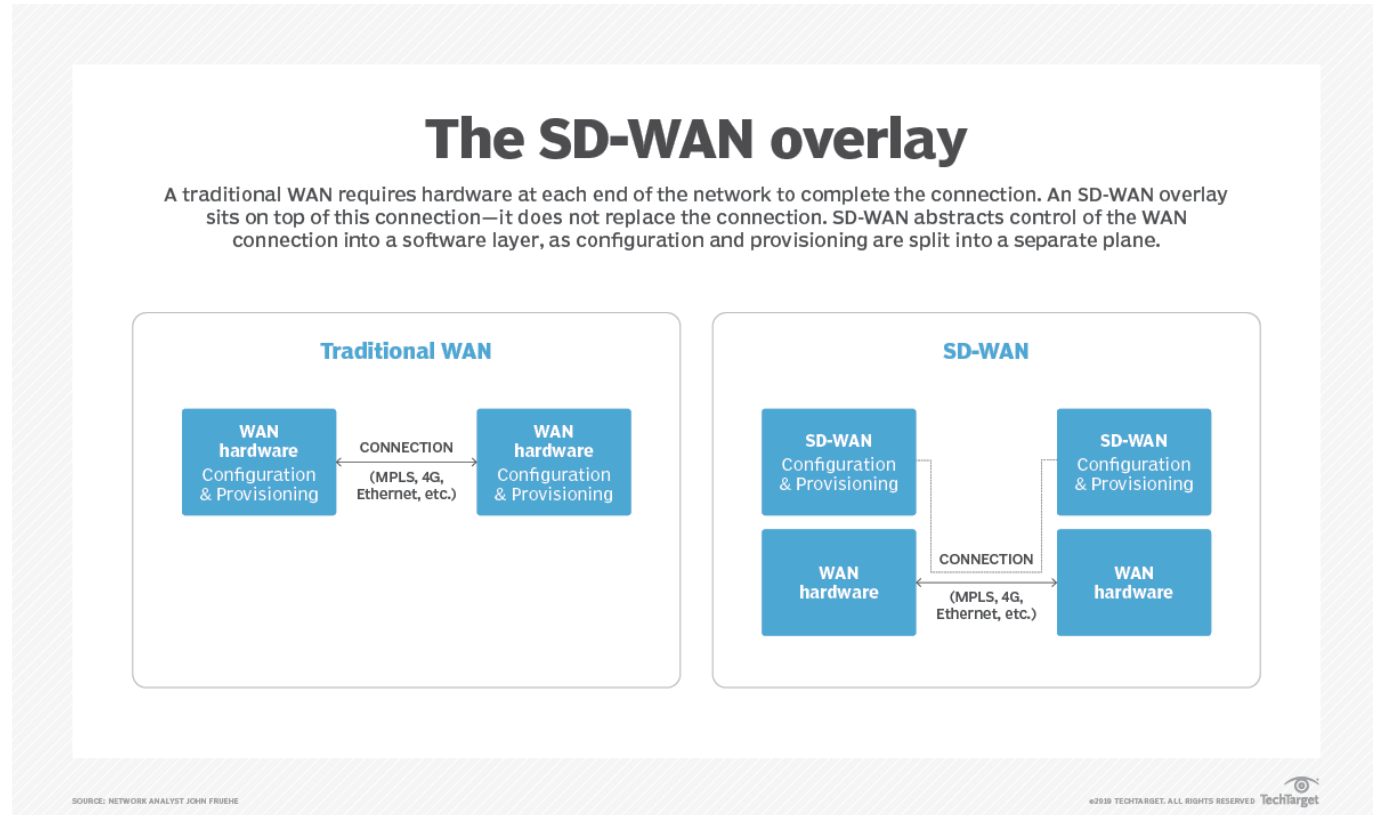
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WHAT ARE SD-WAN USE CASES?

SD-WAN use cases extend across many industries, including the following:

- Retail.
- Government.
- Financial services.
- Manufacturing.
- Healthcare.

Large enterprises with multiple sites worldwide have a compelling use case because SD-WAN can help manage branch offices more easily. Smaller enterprises can capitalize on SD-WAN's ability to work with multiple WAN types, such as broadband or 5G. Enterprises can also benefit from managed SD-WAN services, in which a provider implements, manages and troubleshoots the service.

As SD-WAN matures, vendors and IT teams are discovering more ways to integrate SD-WAN with other technologies.

SECURE REMOTE ACCESS

Most enterprises must now support a mix of remote and in-office employees. SD-WAN integrates well with secure remote access strategies, as it helps connect distributed users securely to business resources. Some options include SD-WAN for the home and Secure

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Access Service Edge ([SASE](#)). SASE is a cloud-based architecture that delivers networking capabilities, like SD-WAN, and security functions as a single service.

AI AND AUTOMATION

Organizations can expect [SD-WAN and AI integration to increase](#) as both technologies evolve. Vendors have started to incorporate AI capabilities in their SD-WAN offerings, aiming to improve performance, monitoring and troubleshooting. For example, AI integrations can use network insights to detect false positives for intrusion prevention.

Another emerging use case is [automation with SD-WAN](#). APIs are essential for this integration because they enable end-to-end automation across the SD-WAN and the rest of the environment, including cloud platforms. But vendors and cloud providers often use their own proprietary APIs, which complicates integration. Some SD-WAN automation capabilities include error correction and network path selection.

WIRELESS WAN

Wireless and cellular options have matured to the point where they can now support business initiatives. For example, SD-WAN can use 4G or 5G links as primary or backup links. In a [wireless WAN](#), enterprises use wireless options as their primary WAN links instead of physical cables.

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WHAT ARE THE BENEFITS OF SD-WAN?

When SD-WAN was first developed, organizations looked to the technology to reduce WAN costs. As the technology matured, however, many other compelling advantages emerged.

SD-WAN offers [a range of benefits to enterprises](#), including the following:

- **Improved application performance.** SD-WAN uses a combination of WAN optimization techniques and dynamically shifts traffic to accommodate each application's requirements.
- **Automatic failover and redundancy.** SD-WAN offers redundancy among WAN connections, automatically failing over to a second path if the primary one fails or is congested. This automatic redirection of traffic boosts application and network performance and reduces latency.
- **Reduced reliance on MPLS.** SD-WAN enables organizations to depend less on expensive, leased MPLS circuits. It can send low-priority data over cheaper public internet connections and reserve private links for mission-critical or latency-sensitive application traffic, such as voice over IP.
- **Automated site deployments, configurations and operations.** SD-WAN uses various capabilities to enable automated processes, such as centralized controllers, ZTP and machine learning.
- **Increased traffic visibility.** SD-WAN enables end-to-end visibility across the network, including the local area network (LAN), WAN and cloud environments. This helps network administrators assess and troubleshoot network issues more quickly. It also provides an extra layer of security within the SD-WAN system.

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WHAT ARE THE CHALLENGES OF SD-WAN?

While the advantages of SD-WAN are plentiful, teams must also take its disadvantages into account. For instance, while SD-WAN helps decrease connectivity costs in the long term, the short-term cost of licensing SD-WAN software might be a deterrent.

The following are some [common SD-WAN challenges](#):

- Vendor selection.
- Underlay provisioning.
- Differing cloud connectivity strategies.
- Cost reduction complexity.
- Management.
- Training and technical skills.

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5 common SD-WAN challenges

Vendor selection	Underlay provisioning	Cloud connectivity	Cost reduction	Management
<p>SD-WAN marketing can be overwhelming and confusing, making it difficult for IT teams to filter vendors. Analyze the options, and document your business requirements.</p>	<p>When choosing SD-WAN architecture and procuring connectivity, pay attention to network performance, support and IP backbones.</p>	<p>Most enterprises require cloud access to public cloud environments. Evaluate each vendor's strategy for providing this access.</p>	<p>Cost savings with SD-WAN don't always show as quantifiable figures on the budget. Look at overall business benefits as well.</p>	<p>Vendors and service providers offer DIY, co-managed and fully managed SD-WAN options. Choose the model that fits your resources and requirements.</p>
				

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Adding a layer to the WAN could introduce an opportunity for new vulnerabilities that teams must closely monitor and manage. Because of geographic requirements, SD-WAN often requires companies to procure connectivity from multiple providers, which could add to IT's portfolio of service contracts they must manage.

Organizations should also consider the expertise it takes to deploy and manage SD-WAN technology properly. While vendors have tried to simplify most processes surrounding

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SD-WAN, IT teams must still evaluate the requirements for each feature they want to roll out, as well as plans for overall security.

SD-WAN VS. TRADITIONAL WAN

A traditional WAN is a geographically distributed network that interconnects multiple LANs. For decades, WANs have used capabilities like load balancing, [WAN optimization](#), disaster recovery features and virtual private networks (VPNs) to enable connectivity and adequate network performance across multiple locations and users. Adding on these WAN capabilities, however, can be time-consuming and complex.

[SD-WAN is a logical progression from the traditional WAN](#) and its related technologies. SD-WAN architecture relies on virtual overlays that help teams change and replicate policies among distributed edge devices. As an organization grows, for example, it can use a location's existing WAN connections with an SD-WAN device, and IT can remotely manage the site policies via the centralized controller.

SD-WAN enables real-time, automated and standardized configuration changes. This reduces the opportunity for human error that often occurs through the manual programming required by traditional WANs.

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As for [SD-WAN vs. VPNs](#), the two technologies have similarities and differences. Like VPN technology, SD-WAN securely connects remote sites to data center resources. But SD-WAN enhances this method by applying intelligent traffic routing and security policies. While VPNs typically work well for businesses with a single IP backbone, that architecture isn't reliable when introducing voice and video or when congestion impedes the network.

SD-WAN's granular level of support makes it far more advanced when it comes to quality of service (QoS) compared with basic internet VPNs. Also, VPNs can't always provide the internet connectivity with optimization and advanced security that cloud-based services require.

SD-WAN also takes WAN optimization one step further. WAN optimization was designed for private WAN links and focused on optimizing them for traditional traffic patterns. SD-WAN goes beyond that by applying methods such as dynamic path selection, traffic steering and application prioritization.

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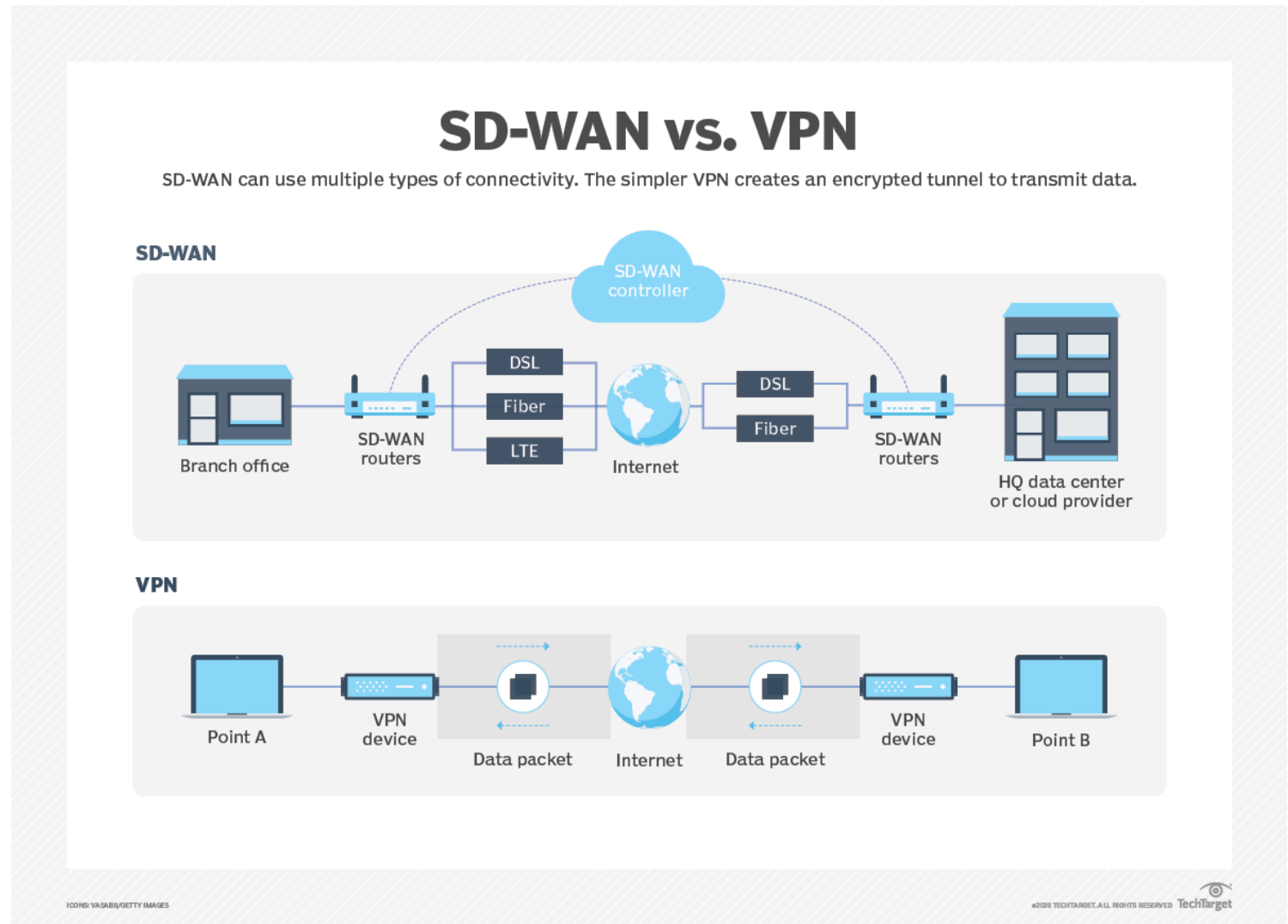
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SD-WAN VS. MPLS

MPLS has been a trusted connectivity option for decades, providing guaranteed network performance with QoS policies that govern throughput, delay and jitter. It has the advantage of being a private connection, and MPLS providers can deliver more comprehensive service-level agreements than providers that offer connectivity over public links.

But MPLS is also expensive and somewhat inflexible. It can often take months to provision an MPLS connection and put it into operation.

Enterprise teams that opt to [move from MPLS to SD-WAN](#) should follow certain migration best practices. One step is to ask their providers for a copy of their MPLS contracts. Teams should consider items such as termination charges and minimum commitment clauses as they analyze costs and benefits. They should also order internet connections immediately due to install delays.

But SD-WAN architecture also enables organizations to continue using MPLS circuits along with alternate, less costly links, such as broadband or wireless. Many organizations combine multiple links to provide enough network bandwidth to transmit their applications and services. This option enables IT teams to assign business-critical traffic to a more reliable MPLS link and other traffic to a less expensive broadband link.

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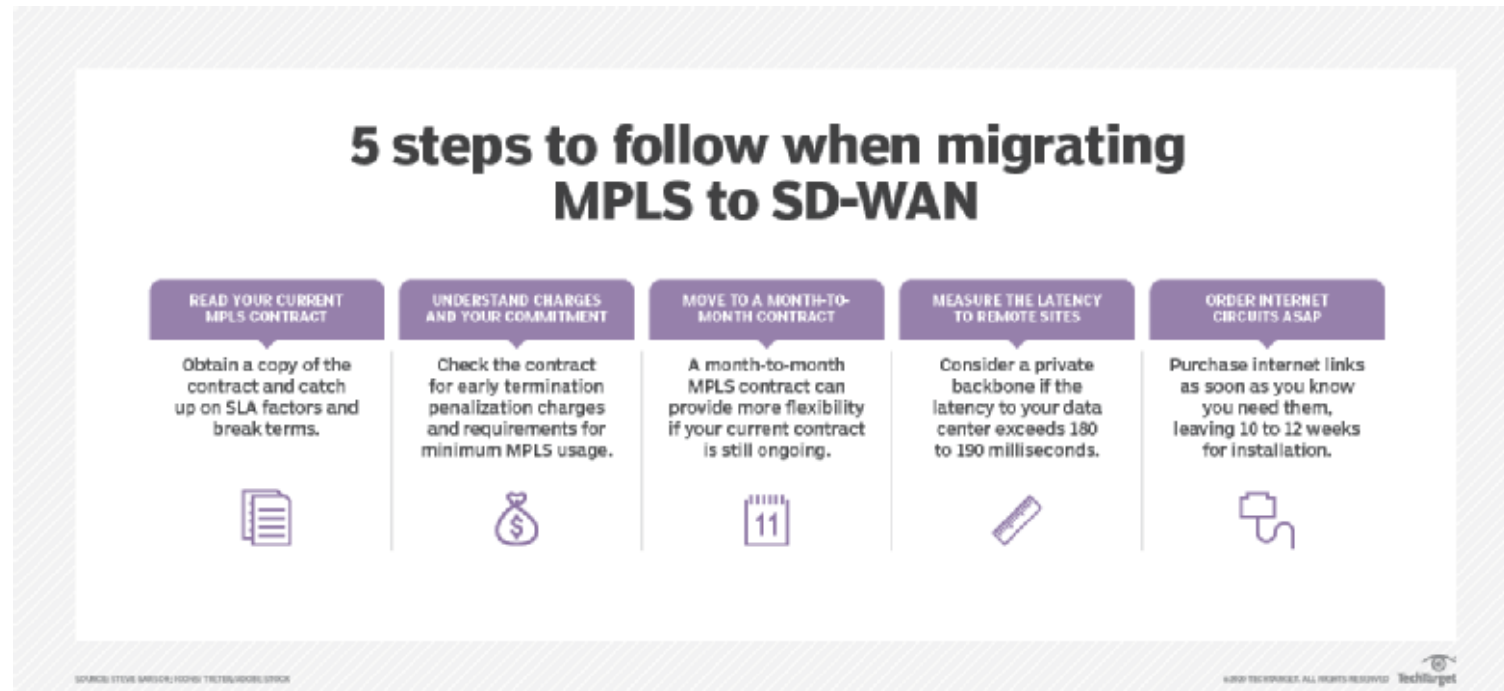
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SDN VS. SD-WAN

SDN, or software-defined networking, is a type of architecture that uses software-based controllers and APIs to communicate with underlying hardware infrastructure and network traffic to improve network performance and monitoring. An SDN environment usually

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consists of three layers:

1. Application layer.
2. Control layer.
3. Infrastructure layer.

SDN architecture is typically used in data center environments, while SD-WAN expanded the concept to WAN infrastructure. SDN adoption is prevalent among hyperscale companies and cloud providers, while small and medium-sized business use SDN for increased visibility and efficiency.

SD-WAN SECURITY

While security is not touted as a main reason to adopt SD-WAN, vendors and providers have addressed some security concerns by supporting IPsec standards that authenticate network traffic. Many SD-WAN providers have also partnered with security vendors to integrate protection into their products. Organizations should find out the specifics of the SD-WAN provider's security strategy and ensure it aligns with business needs.

[Microsegmentation](#) is an essential component of SD-WAN security. This method enables enterprises to isolate, prioritize and assign network traffic. If traffic from an unknown device requests access to the network, IT can assign network policies to automatically route that

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traffic through security tools first. Also, IT staff can organize high-priority traffic so it always travels on a specific link.

Organizations also want processes with which they can safely integrate new devices into the SD-WAN to prevent rogue devices from gaining access to their WAN traffic. Other [security capabilities within SD-WAN infrastructure](#) include data plane encryption and control plane encryption.

4 steps to bolster SD-WAN security

- Direct threats**
Protect against external threats with security functions, like firewalls and malware detection.
- Trust**
Authenticate and authorize users and devices that request access to the network.
- Traffic visibility**
Establish full visibility and control for all local, incoming and outbound traffic.
- Network security orchestration**
Ensure a centralized management console for orchestration, upgrades and policy changes.

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HOW TO BUY SD-WAN

Buying SD-WAN requires a significant amount of research and preparation. Before committing to an SD-WAN vendor, teams should conduct some pre-purchase steps. Experts recommend that teams work with a proof of concept and encourage staff to experiment with the new technology, whether through [SD-WAN labs or testing](#). In this process, teams should recognize how what they need compares with what the vendor wants to sell. An [SD-WAN request for proposal](#) (RFP) can provide crucial information about required features, vendor specialties and deployment considerations.

Another pre-deployment step is aligning organizational business goals with SD-WAN's capabilities. Technology teams should be ready to explain to their executives why SD-WAN is a good investment if the network is already performing well.

Overall, organizations should have a comprehensive understanding of the following factors before conducting a more in-depth vendor evaluation:

- Supported applications.
- Available connectivity options.
- Bandwidth consumption.
- Security and compliance policies.
- QoS and quality of experience needs.
- Site requirements.

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Questions to ask in an SD-WAN request for proposal

Network teams can use these seven questions to build a solid foundation for an SD-WAN RFP.

1. What is the vendor's value proposition?
2. Does the vendor sell stand-alone services?
3. Does the technology support third-party private circuits?
4. How does the vendor meet global support and coverage demands?
5. What are the vendor's differentiating features?
6. How does the vendor deliver the SD-WAN architecture?
7. Does the vendor offer a PoC?

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SD-WAN MARKET AND PROVIDERS

After an organization has compiled its pre-purchase research, it can then evaluate SD-WAN vendors. The SD-WAN market is rife with vendors and providers offering variations of the technology.

Many incumbent networking vendors acquired SD-WAN startups and have integrated the technology into their broader portfolios. As the market has evolved, many SD-WAN vendors have positioned themselves as SASE vendors because SD-WAN is an important component of SASE architecture. Likewise, security vendors have started integrating SD-WAN capabilities into their offerings.

With so many vendor options, it can be complicated for network teams to evaluate each vendor's offering. This [SD-WAN vendor comparison chart](#) helps organizations of all sizes determine which services fit their RFP requirements.

Most SD-WAN vendors also have an extensive list of managed service provider (MSP) partners that offer their services as managed SD-WAN. Organizations considering managed SD-WAN should ask their prospective vendors about these partnerships or reach out to their preferred MSPs.

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HOW TO DEPLOY SD-WAN

Once enterprises have evaluated their network and business requirements, they must decide which deployment model they want to implement.

Enterprises can choose from the following SD-WAN deployment models:

- **DIY.** An organization buys the SD-WAN directly from a vendor, and the organization's IT team deploys and manages the system on its own.
- **Fully managed.** An organization outsources all facets of SD-WAN deployment and management to an MSP.
- **Co-managed or hybrid.** An organization is responsible for some areas of SD-WAN management and outsources other aspects to an MSP.

Much of managed SD-WAN's allure lies in an organization's ability to make an MSP responsible for acquiring internet links and technical support. But the choice of SD-WAN deployment is largely dependent on the size of an organization and the skill sets of its IT team.

Once an organization has settled on a deployment model and vendor, it's time to [prepare the network infrastructure for implementation](#). One step is to examine the existing network and determine if the hardware can support SD-WAN or if it requires upgrades or new

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equipment. Some companies might need to buy hardware-based appliances or virtual server software.

Most vendors support ZTP, which automatically recognizes and configures an SD-WAN device once the IT team has connected the device with a WAN connection. In some cases, however, vendors might have low-touch provisioning, which requires more hands-on interaction from the IT team.

For post-deployment processes, it's important for network teams to develop a [troubleshooting and monitoring strategy](#). Networking teams need to account for event handling, active path testing, physical status and topology, all of which are essential for troubleshooting.

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Your path to efficient SD-WAN troubleshooting

Follow these basic steps to troubleshoot issues that arise with SD-WAN operations.

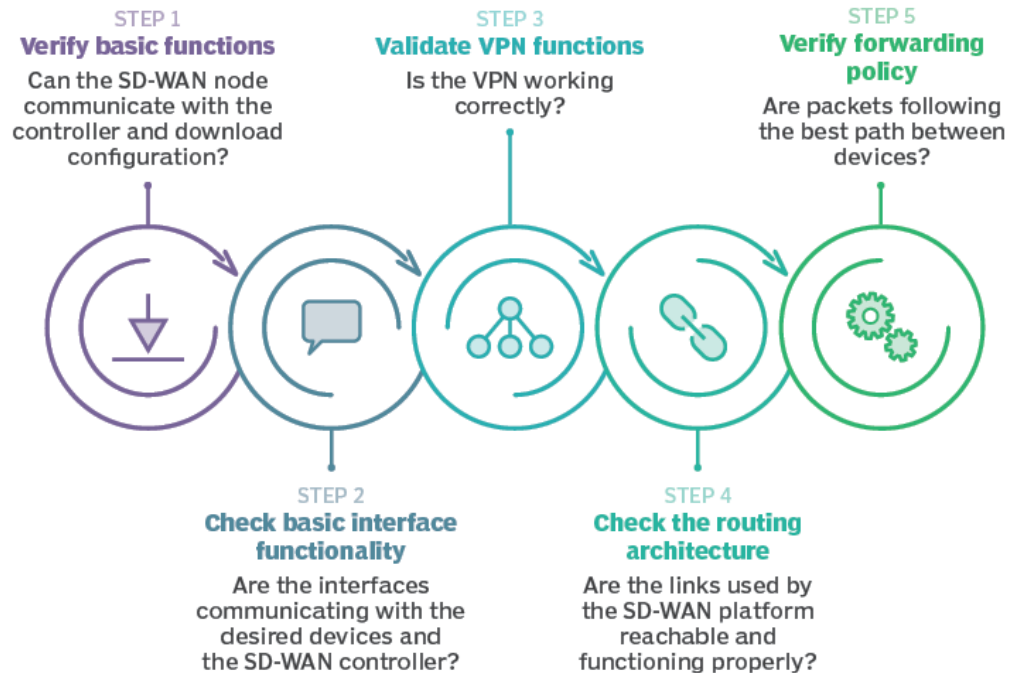


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THE FUTURE OF SD-WAN

SD-WAN technology pairs well with the internet of things (IoT). It can intelligently streamline communications from distributed IoT edge devices to a centralized data center. It also helps provide the real-time visibility that network teams need to manage IoT devices.

SD-WAN and [5G](#) also perform well together. With lower latency than 4G wireless, 5G helps create faster and better connections and can reach areas that currently don't have wireless access. SD-WAN can use 5G as a primary or secondary link, replacing or augmenting wired connections.

SD-WAN technology continues to evolve and merge with SASE architecture. Some organizations might stick with SD-WAN alone while they prepare for a more comprehensive cloud-based security strategy with SASE. Others might choose to use SD-WAN as a launchpad to SASE implementation.

SD-WAN presents compelling benefits for organizations looking for improved application performance and WAN redundancy. IT professionals should evaluate whether SD-WAN makes sense in their corporate network setting.

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[What are the benefits of SD-WAN?](#)

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[SD-WAN vs. traditional WAN](#)

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[How to buy SD-WAN](#)

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[3 important SD-WAN security considerations and features](#)

[4 key SD-WAN trends to watch in 2023](#)

Editor's note: *Alissa Irei and Sandra Gittlen contributed to this definition.*